### Driving B2B Tech Sales on a Global Scale

**FINTECH** AI/ML/CV **CREATOR ECONOMY SERVERS & CLOUD** CONTECH **ADTECH** WEB3 **ELEARNING FUNDRAISING CYBERSEC ESPORTS & GAMING VR/AR MUSICTECH TELECOMTECH ENERGY ECOMMERCE AUTOMOTIVE MARTECH** INSURETECH LEGALTECH RETAILTECH **PROPTECH TRAVEL** 

## Our Industry Footprint

Environmental: 6 projects including cityair.io and flyfeed.eco

Construction: 11 projects including traceair.net and buildtech.vc

FinTech: 14 projects including <u>finom.co</u> and <u>tinkoff-group.com</u>

AI/ML/CV: 38 projects including banuba.com and road.ly

**Spacetech**: 1 project (but we still proud AF) <u>preciouspayload.com</u>

Influencer Economy: 12 projects including **Better.Me** and **Zenia.App** 

Server&Cloud: 7 projects including <u>servers.com</u> and <u>victoriametrics.com</u>

AdTech: 24 projects including Google and Tomi.ai

Web3: 10 projects including cointelegraph.com and lido.fi

eLearning: 14 projects including exam.us and ultimate-guitar.com

**M&A**: 4 projects including <u>accelclub.com</u> and <u>halleonard.com</u>

**VC/Fundraise**: 7 projects including <u>begincl.com</u> and <u>flyfeed.eco</u>

Cybersec: 11 projects including onerep.com and sumsub.com

eSports/Gaming: 4 projects including legionfarm.com and x.la

..and over 150+ other projects across a spectrum of industries.

What's under the hood



#### **Elite Sales Team**

• Each of our 100+ B2B closers has been chosen through an exhaustive search for unparalleled expertise, ensuring your sales are driven by the industry's best negotiators.

### Our minimal selection requirements:

- A minimum of 10 years of experience closing B2B tech deals
- A proven track record of over 100 successful outbound deals

## Step 1:

#### **In-Depth Strategy Workshop**

• One of our Senior Partners will unite with your team for a deep dive into your sales and product strategy, pinpoint precise market targets, and brainstorm solutions for any knowledge gaps we find.

## Step 2:

#### **Precision Outreach Setup**

- Manually curating a high-quality, live-contact database by hand-selecting target companies and decisionmakers for personalized outreach.
- Establishing the sales ecosystem, including communication, reporting, and outreach tools, ensuring transparency and efficiency across the teams.
- We integrate with your team seamlessly using your CRM and domain emails, ensuring we're indistinguishable from your team. Standard services like LinkedIn, Lemlist, Apollo, Crunchbase, and OpenAI are covered by our retainer. Specialized, industry-specific database access, if needed, will be an additional cost.

# Step 3:

#### **Launching the Outreach Campaign**

• Kick-off a targeted outreach to hundreds, leveraging A/B testing for ever-improving response rates over 15% and securing dozens engaged prospect calls from the first month.

## Step 4:

#### **Accelerated Mastery and Autonomy**

• Given our team's exceptional seniority and track record, only 5-10 guided calls are needed for us to independently drive sales with unparalleled close rates.

### Step 5:

#### Comprehensive Reporting and Collaborative Insights

- You will enjoy daily, weekly, and monthly reports, plus weekly brainstorming sessions with your team.
- We're dedicated to transparency, systematically organizing market feedback to enhance your organization's knowledge base. This gives you immediate insights into the thoughts and businesses of hundreds of decision-makers in your target segment—not just theoretical data, but fresh, precise, and actionable information.



### Results

1700 deals with an average bill above \$50k closed on behalf of our clients across 20+ industries.

### Price

Base retainer of \$8000/month paired with performance-based incentives

Double retainer will double the output, no limits.

### Our clients are

### Startups | Multi-Nationals | VCs | Family Offices

Finding the right salesforce for complex business models is extremely hard.

That's why we exist:)

Our experience with over 600 cases has granted us knowledge that only a few possess.

You can hire us, and we will reach your operational distribution goals.

Let's discuss your business!

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